





California Gasoline Supply Constraints and Potential Solutions

California Energy Commission and Division of Petroleum Market Oversight September 19, 2024

SB X1-2 Implementation Activities



Data Collection & Monitoring (started on June 26)



Market Manipulation Analysis (to be developed under new division)



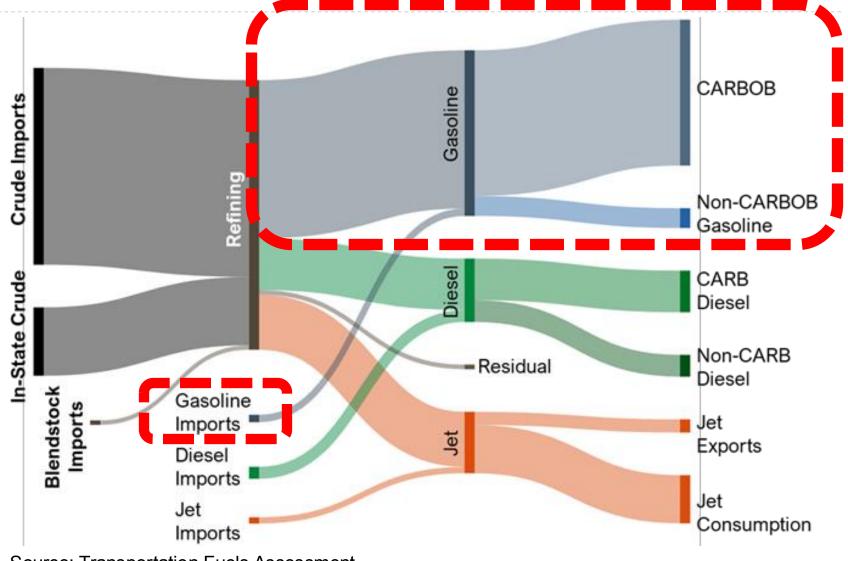


Refinery Maintenance Monitoring (started on June 26)



Refining Margin Establishment and Penalty Determination (in progress) Fuels Transition Plan (in development with CARB)

Transportation Fuels in California







SUPPLY

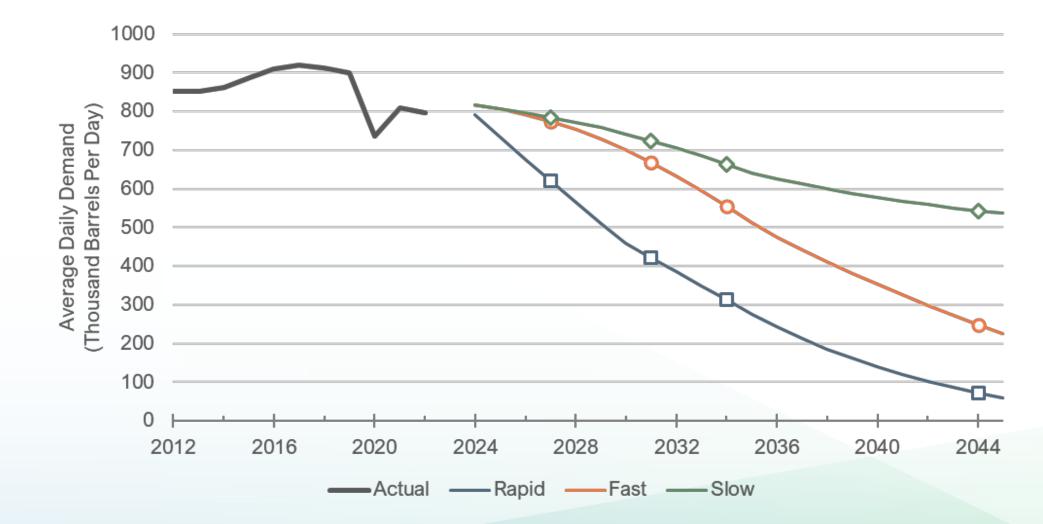
DEMAND



Refinery Production

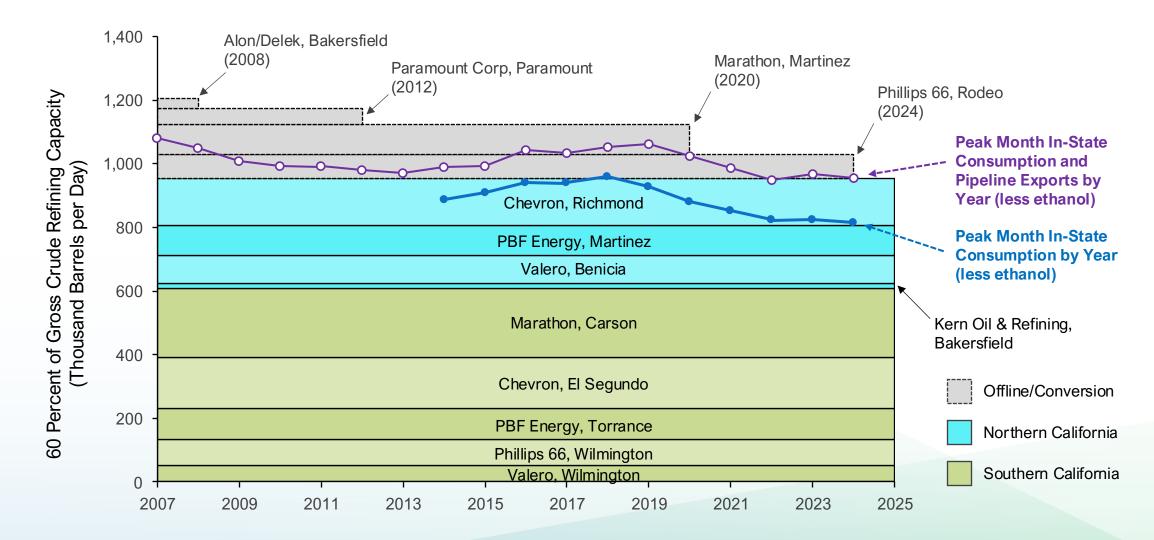
Gasoline Demand

Gasoline Consumption and Demand Scenarios for the Assessment



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Estimated Gasoline Refinery Capacity









Source: Gasoline stocks from EIA West Coast (PADD 5) Stocks of Crude Oil and Petroleum Products (eia.gov)

ENERCY COMMISSION

Demand Strategy

Supply

Strategy

Highly

Complex

Other

Transportation Fuels Assessment: Option Summary



- 2. VMT Reduction Strategies
- 3. Fuel Conservation
 - 4. Storage Strategies
 - 5. Production Enhancement Strategies
 - 6. Alignment of Gasoline Specifications for Western States
- 7. Import Strategies
- 8. Gas Price Stabilization Fund
- 9. Cost of Service Model
- 10. State-Owned Refineries
- 11. Retail Margin Management
- 12. Railcar Replenishment





The Fuel Price Influence Chain



NYMEX Paper market, influenced by big-scale regional and international factors.



SPOT MARKET

Physical market, high volume, located at refinery hubs. Reacts to NYMEX and regional supply news.



RACK MARKET

Smaller volume market, often located off a pipeline. Follows spot market direction, changing at 6pm each day.



RETAIL MARKET

Street price for gasoline and diesel. Follows rack pricing, though reaction time is usually two/three days later.

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Source: https://info.opisnet.com/fuel-buying-101-ebook-wholesale-rack





Forward Days of Supply Metric

As Days of Supply fall...



A Seller's Market: The Challenge of Market Concentration and Price Spikes

Tai S. Milder Director, Division of Petroleum Market Oversight





"In California, just six companies account for more than 90 percent of California's refining capacity, and these same six companies control more than 90 percent of the gasoline sold in California."

"Our concern is that high gas prices in California are the result of low competition in the market."

California Attorney General Lockyer November 1999

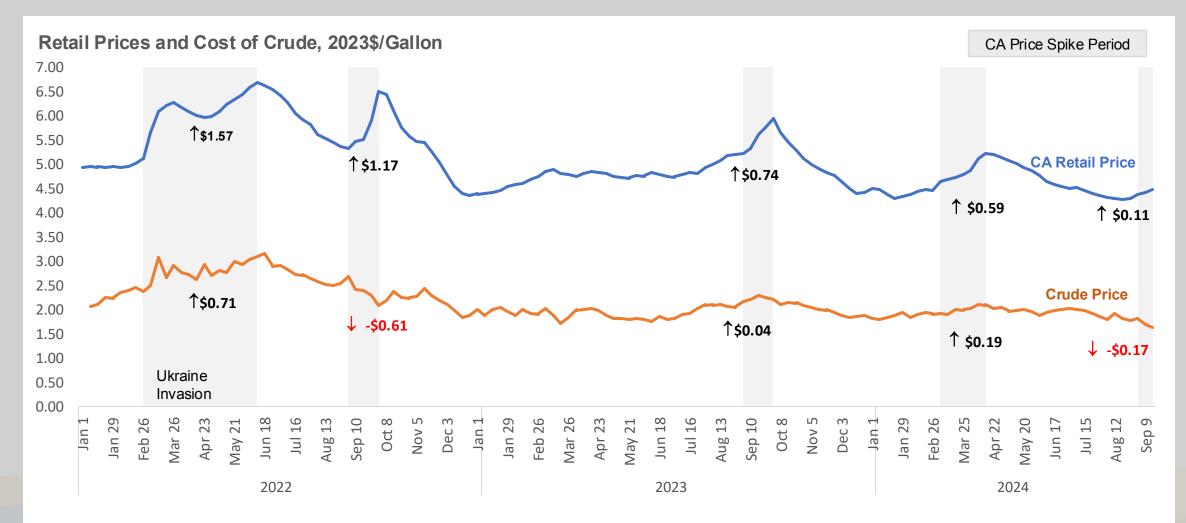


C4 Concentration Ratio for California and Rest of U.S. Refining Sector

Company	Total Crude Refining Capacity (BPD)	Percent of Total Crude Oil Refining Capacity	Cumulative Share of Refining Capacity
Chevron (El Segundo, Richmond)	514,271	32.4%	32%
Marathon (Los Angeles)	363,000	22.8%	55%
PBF (Torrance, Martinez)	316,400	19.9%	75%
Valero (Wilmington, Benicia)	230,000	14.5%	90%
Phillips 66 (Los Angeles)	139,000	8.7%	98%
Kern (Bakersfield)	26,000	1.6%	100%
Total California Refineries	1,588,671		
Refining Capacity Controlled by Top 4 Re	45%		

Notes and Sources: CEC California Refineries, U.S. EIA. Table includes California refineries with CARB Gasoline capacity, excludes refineries that do not produce CARB Gasoline and the Phillips 66 Rodeo facility, which converted to renewable fuel in March 2024.

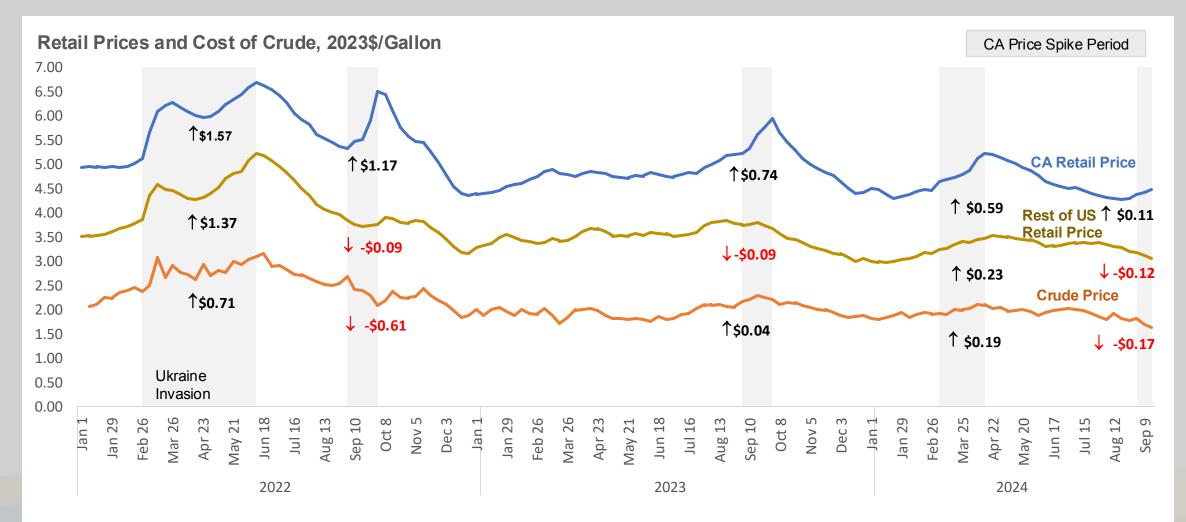




Notes and Sources: Shaded regions highlight time periods with sustained price increases. Retail prices from EIA. Cost of crude (Alaska North Slope) from Alaska Dept of Revenue. Price deflator from BLS, Consumer Price Index for all goods excluding energy.



California Price Spikes Not Consistent with Crude Oil Costs, National Prices



Notes and Sources: Shaded regions highlight time periods with sustained price increases. Retail prices from EIA. Cost of crude (Alaska North Slope) from Alaska Dept of Revenue. Price deflator from BLS, Consumer Price Index for all goods excluding energy. 5



DPMO's Public Letters have Flagged Key Issues

- ✓ Sept. 2023: Interim Update on California's Gasoline Market
- ✓ Jan. 2024: Core Options for Reforming the Spot Market
- ✓ Sept. 2024: *Market Update and Consumer Advisory*

As part of consumer protection and market oversight function, DPMO has consistently flagged root causes for price spikes:

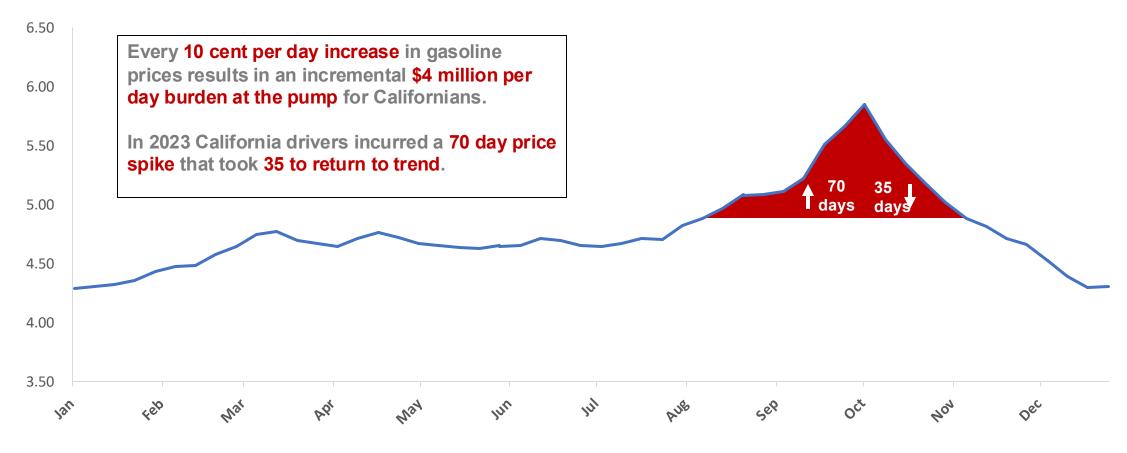
- Low inventory levels for busy driving periods
- Inadequate resupply during maintenance
- Lack of liquidity on the spot market











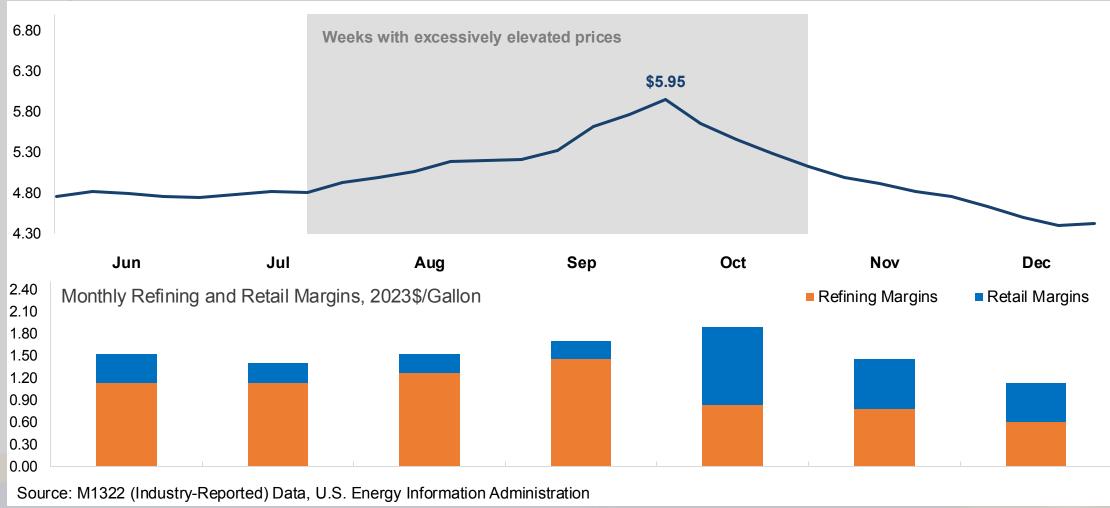
Source: Dr. Gigi Moreno, "Planned Maintenance and Gasoline Prices," CEC Gasoline Summer Outlook Workshop, June 6, 2024.

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Refining & Retail Margins Increase with 2023 Price Spike

Weekly Retail Price, 2023\$/Gallon

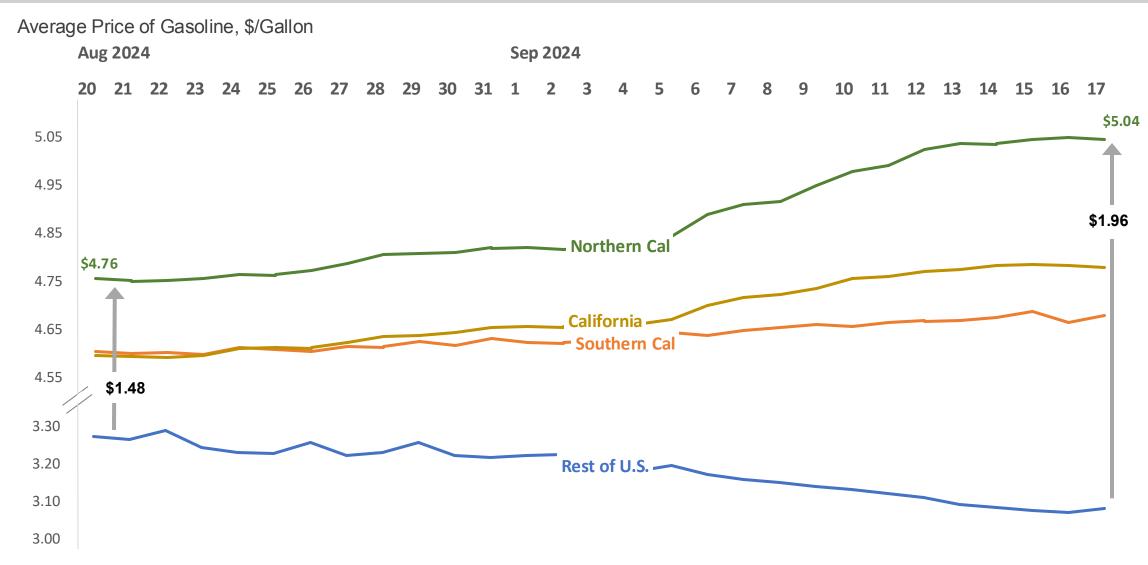




Preventing Price Spikes Could Save Californians Billions

Scenario: Percentage of 2023 Price Spike Averted		Savings to Californians Per Day	Savings to Californians Per Week	Savings to Californians, Total	
100% (fully averted)	\$0.00	\$20.8M	\$146M	\$2.19B	
75% (mostly averted)	\$0.15 <mark>↑</mark>	\$15.6M	\$109M	\$1.63B	
50% (half averted)	\$0.29 <mark>↑</mark>	\$10.3M	\$72.0M	\$1.08B	
25% (mostly not averted)	\$0.43 <mark>↑</mark>	\$5.00M	\$35.0M	\$525M	
0% (no avoidance)	\$0.56 <mark>↑</mark>	\$0	\$0	\$0	
Source: DPMO calculations.					

Retail Prices on a Sharp Upward Trend in Northern California

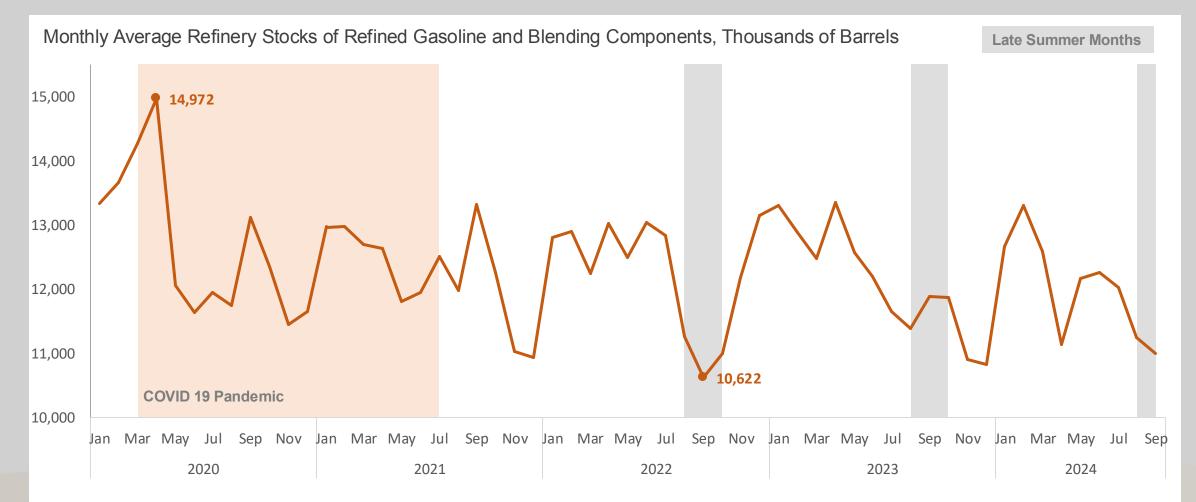




	Change	Latest Date September 16, 2024	4-Weeks-Ago August 19, 2024
Retail Price	1 \$0.20	\$4.52	\$4.32
Retail Margins	↓ -\$0.05	\$0.43	\$0.48
Refining Margins	1 \$0.34	\$0.90	\$0.56
Crude Oil Cost	↓ -\$0.10	\$1.78	\$1.88
Climate and Environmental Policy	\$0.01	\$0.52	\$0.51
Federal and State Taxes	\$0.00	\$0.88	\$0.88

Notes and Sources: CEC California Gasoline Price Breakdown and Margins. <u>Estimated Gasoline Price Breakdown and Margins (ca.gov)</u>. Climate and Environmental Programs includes State Underground Storage Tank Fee, Environmental Programs. Federal and State Taxes includes State and Local Sales Tax, State Excise Tax, Federal Excise Tax. Retail Price is Average Branded Price.

Refiners Store More in the Winter and Early Summer, Less in Late Summer and Early Fall



Source: CEC Weekly Fuels Watch.



Thank you









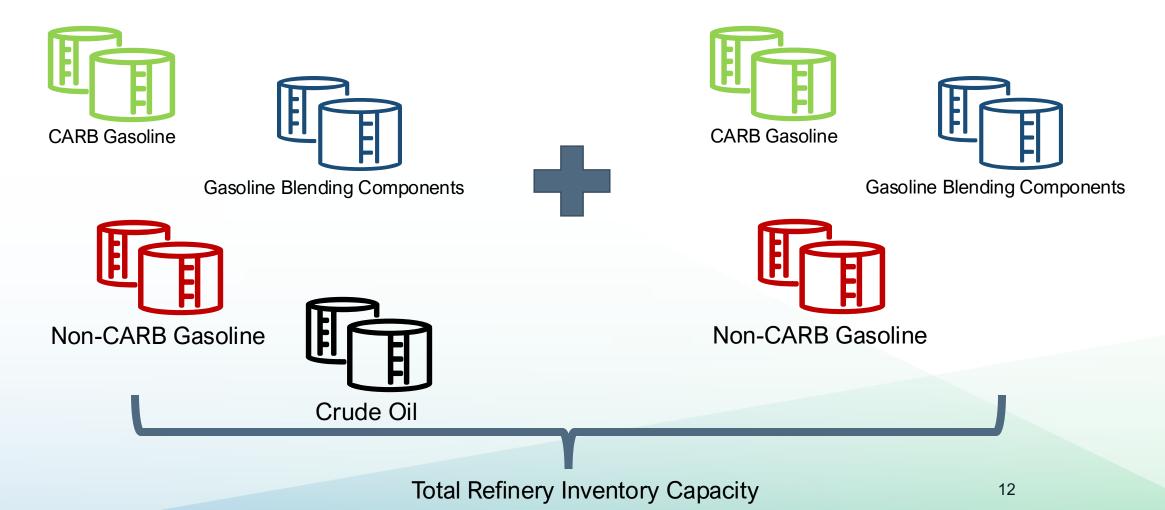
Stabilizing California's Fuel Market

California Energy Commission and Division of Petroleum Market Oversight September 19, 2024



Within the Refinery Gates

Terminal Storage (Leased or Owned)



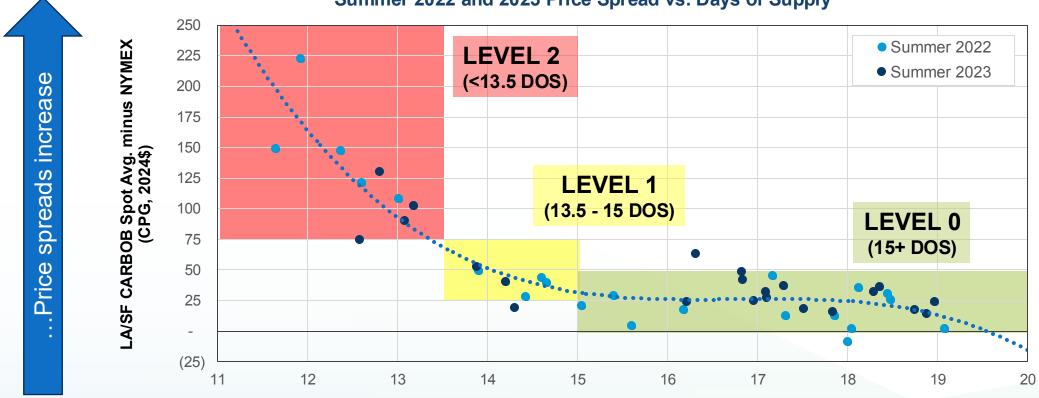






Source: Gasoline stocks from EIA West Coast (PADD 5) Stocks of Crude Oil and Petroleum Products (eia.gov)





Summer 2022 and 2023 Price Spread vs. Days of Supply

Forward Days of Supply Metric

As Days of Supply fall...



Average Summer Gasoline Stocks by Week (2024 vs. 2022-2023 Average)



Source: Gasoline stocks from EIA West Coast (PADD 5) Stocks of Crude Oil and Petroleum Products (eia.gov)

TIT



Average Daily Summer CARBOB Production by Week (2024 vs. 2022-2023 Average)



Source: Production from CEC Weekly Fuels Watch Dashboard.



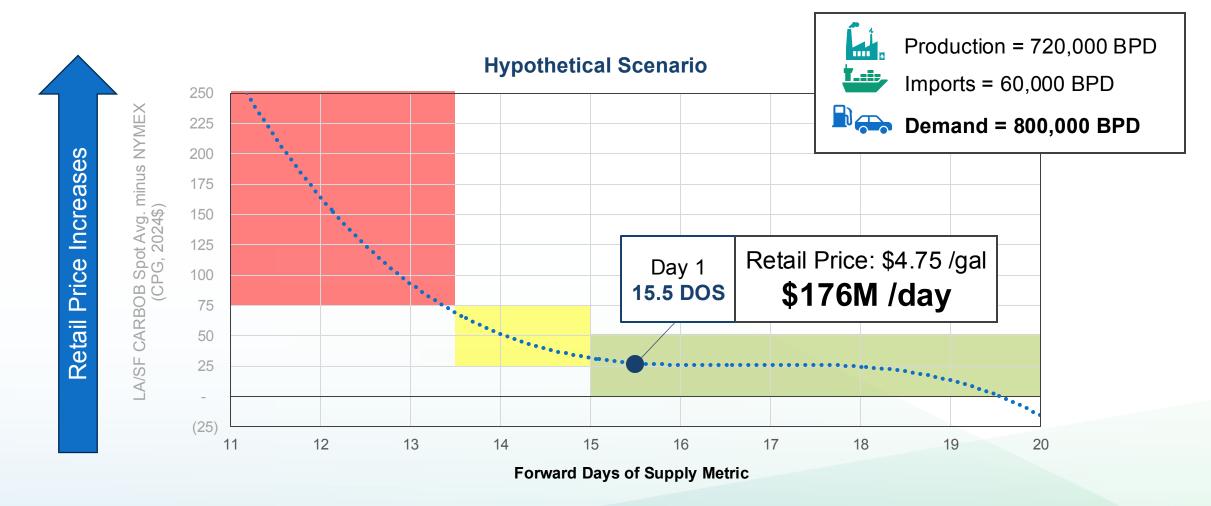
Average Daily Summer CARBOB Demand by Week (2021-Current) 860 840 CARBOB Demand (thousand barrels) 2021-2023 Avg 820 800 **2024 Estimate** 780 760 740 720 700 Jul Aug Sep Oct Jun



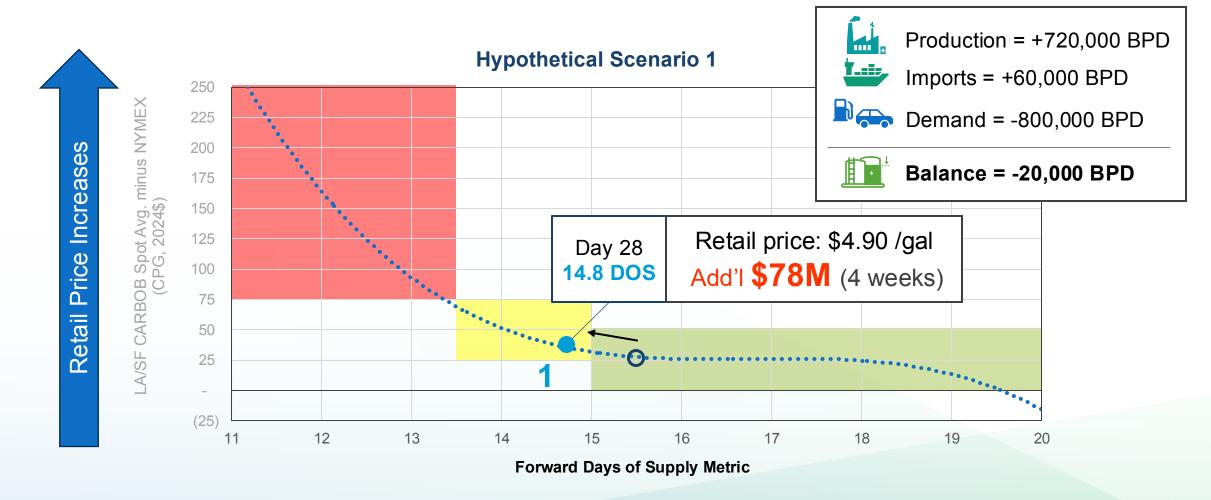




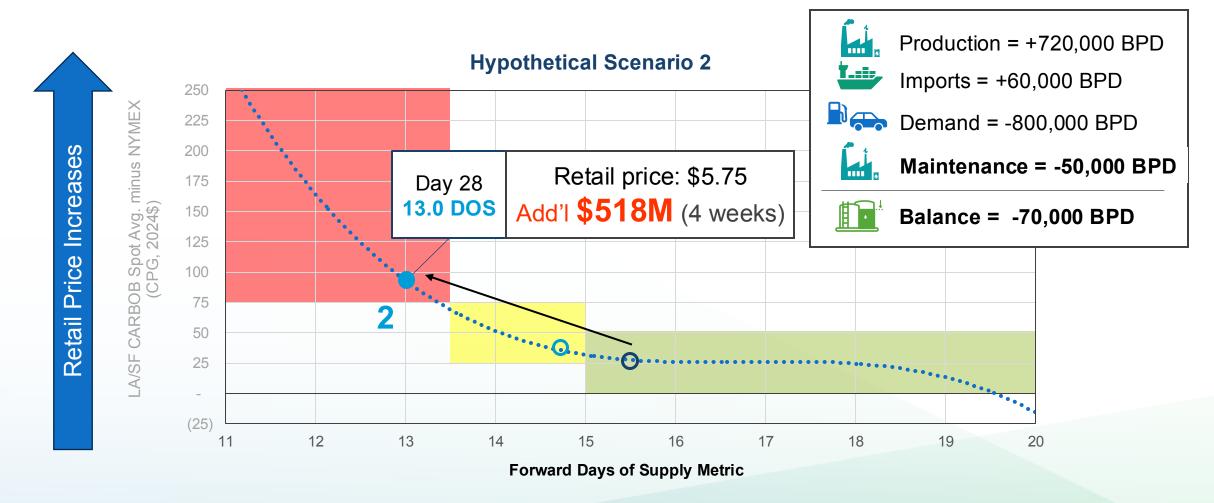
Source: California Department of Tax and Fee Administration (CDTFA) <u>Fuel Taxes and Statistics Report</u> Note: Inferred CARBOB is an estimate of CARBOB using 90% of total gasoline (without Aviation Gasoline).



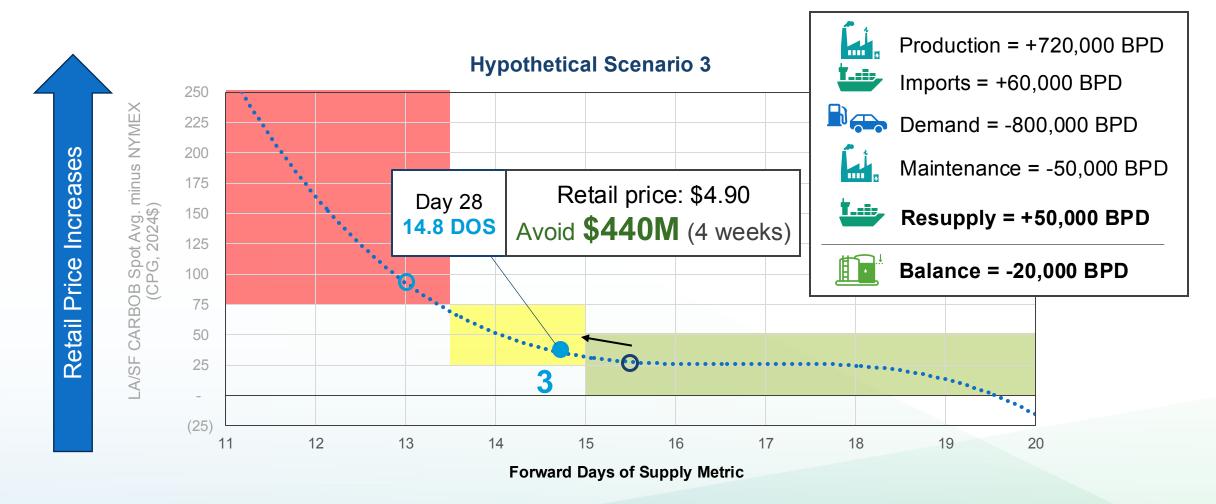
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- Actual supply and demand balance requires careful planning.
- Resupply can be accomplished through inventory build-up prior to a planned maintenance event or additional marine imports.
- Maintaining higher inventory levels should help mitigate the impact of sudden unplanned maintenance, which is common and can occur on short notice.

Thank You!



Siva Gunda Vice Chair